

# commercial support

## our approach

Our commercial consultancy works with your organisation's current business structure to support the following activities:

- Effective budgeting
- Contract performance review
- Project auditing and expenditure tracking
- Commercial negotiations
- Development of business modelling tools

## our experience

Over the past four years, we have worked with blue chip and public sector organisations in order to support their commercial activities. Our support has covered such areas as contract performance benchmarking, supplier management, business modelling and budgeting activity. In each case we have worked with the client towards a specific objective and have ensured that any outputs are very much linked to results. We have, and continue to maintain, a policy of meticulous attention to detail and delivering tangible results.

## our value

- Fee structure linked to project outcome
- Ability to achieve tangible results
- Full client confidentiality
- Objective external perspectives
- Fully auditable processes and process integration
- Clear and concise recommendations
- Contract negotiation skills

[www.mundialconsulting.co.uk](http://www.mundialconsulting.co.uk)

